Company Profile

Headquartered in Frazer, PA Cephalon, Inc. (NASDAQ:CEPH) is an international biopharmaceutical company dedicated to the discovery, development and commercialization of innovative products in four core therapeutic areas: central nervous system, pain, oncology and addiction.

A member of the Fortune 1000, Cephalon currently employs approximately 3,000 people in the United States and Europe.

I recommend TotalRewards Software and the team without hesitation for any company who would like to use an effective communication tool to illustrate the full cost of an employee's pay and benefits to them. Our employees' eyes were really opened by the great way this information was presented to them."

Chris Haak (Former) Compensation Manager Cephalon, Inc.

More than 500 companies have come to rely on TotalRewardsBuilder.com — the first, ondemand total compensation statement software to communicate total compensation value to employees, new hires and candidates.

To learn how TotalRewards Software, Inc. can maximize your company's investment in human capital, please contact us at toll free (866) 478-6428 or visit us at www.TotalRewardsSoftware.com.





Success Story: Cephalon, Inc.

Challenge

The challenge to Cephalon was multi-faceted: (1) to find a vendor with suitable online technology after previously having a vendor producing less than attractive paper based statements (2) find a vendor with the flexibility to provide a custom look and feel and (3) gain a level of trust that the new vendor would ensure data integrity from a data compilation and auditing standpoint.

Solution

Cephalon approached TotalRewards Software, Inc. (TRS) on the recommendation of an industry colleague. Using its TotalRewardsBuilder.com software platform, the TRS professional services team created a fully customized total rewards portal that employees login from work or home. The individual statements detail each employee's cash compensation along with the value of the benefits and retirement programs and the impact that value has on employees' total compensation. An accompanying newsletter style print statement was also included with the online statements.

Results

"TRS impressed us from the start with a very accommodating, flexible attitude toward the statements. Pricing was also very fair. We elected to use a custom template, and there were multiple calculations involved in determining our benefits values. We also appreciated the ability to define both custom statements and a custom website, rather than being forced to fit our company's plans into a standard template, said Chris Haak, Manager of Compensation at Cephalon.

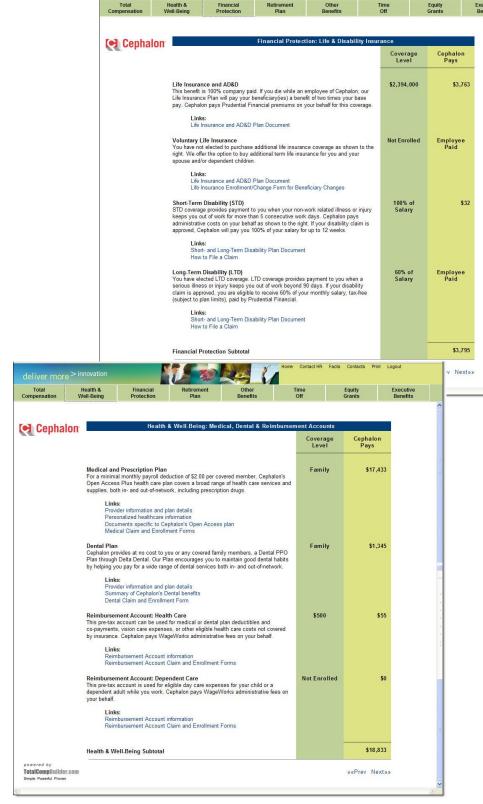
"The team at TRS asked the right questions and made sure our statements exceeded our expectations, including having 100% accuracy. The data collection and audit process at TRS worked great for me... I was able to do one-to-one matches for each employee's data, so I felt confident that not only were the actual statements spot-checked going to be perfect, but so was every other of 2,100-plus statements."

"The first year we used TRS for our compensation statements, employees were completely impressed. The statements' appearance changed from looking like they were made in someone's garage to beautiful professional documents.

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