Company Profile

Founded in 1976, MICA provides medical professional liability (MPL) insurance to members in Arizona, Colorado, and Utah. The Phoenixbased company offers stability through the peaks and valleys of the insurance cycle by providing stable pricing, prudent underwriting principles, outstanding risk management programs, and an experienced claim staff. Over the past five years, the company has returned \$212 million in dividends to its members.

"Before hearing about Total Rewards Software we tried another company, and seven months later we still did not have any statements. Understandably, we were apprehensive about working with yet another vendor. However, Total Rewards allayed our fears with same-day responses to our questions, and by remaining on schedule. We were extremely satisfied with their service, professionalism, and with their product."

Leon W. Kochan Vice President, Human Resources MICA

More than 500 companies have come to rely on TotalRewardsBuilder.com — the first, ondemand total compensation statement software to communicate total compensation value to employees, new hires and candidates.

To learn how TotalRewards Software, Inc. can maximize your company's investment in human capital, please contact us at toll free (866) 478-6428 or visit us at www.TotalRewardsSoftware.com.





Success Story: Mutual Insurance Company of Arizona

Challenge

MICA is a physician-owned and directed company that provides medical professional liability insurance to members in Arizona, Colorado and Utah. The company was formed in 1976 when commercial insurance companies decided to stop providing medical professional liability insurance. Since then, MICA has focused on providing stable prices, outstanding risk management programs, and prudent underwriting principles, all managed by an experienced claim staff.

In the early 2000s, the company decided to issue compensation statements that explained the value of each employee's benefits package. After a frustrating experience with a different vendor, MICA turned to Total Rewards Software in 2003.

Solution

Using the TotalRewardsBuilder.com software platform, the Total Rewards Software team created individual, customized statements that detail each employee's cash compensation, along with the total value of their benefits and retirement programs. A fully customized total rewards portal allows employees to log in from work or home.

"Before hearing about Total Rewards Software we tried another company, and seven months later we still did not have any statements. Understandably, we were apprehensive about working with yet another vendor," explained Leon W. Kochan, Vice President, Human Resources. "However, Total Rewards allayed our fears with same-day responses to our questions, and by remaining on schedule. We were extremely satisfied with their service, professionalism, and with their product."

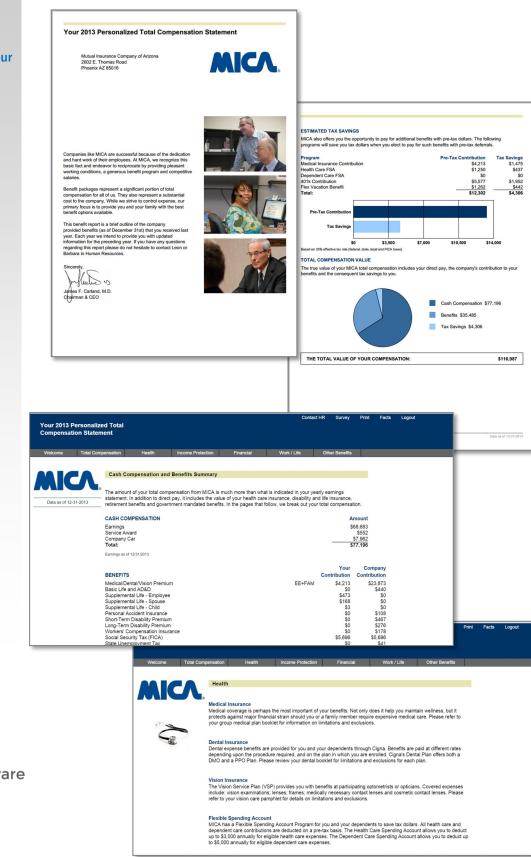
The project began in late 2011 and the company mailed statements to employees in late January and early February 2012. A fully customized total rewards portal soon followed that allow employees to log in from work or home.

Results

A decade after teaming up with Total Rewards, MICA continues to convey the full value of its salary and benefits package to employees. Even better, the company has weathered the stormy ups and downs of the economy by attracting and retaining the best claim management professionals.

"Total Rewards Software was responsive and flexible in meeting our needs," Kochan added. "We are very pleased and I would recommend Total Rewards Software to any organization." "Total Rewards Software was responsive and flexible in meeting our needs. We are very pleased and I would recommend Total Rewards Software to any organization."

Leon W. Kochan Vice President, Human Resources MICA





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